

System Dynamics Society  
Budget for 2003

Categories	Jan-Dec 00 Actual	2001 Budget	Jan-Dec 01 Actual	2002 Budget	2003 Budget	% Change 02-03
<b>Income</b>						
<b>INC Conferences *</b>						
Registrations	96,020	98,250	85,625	95,125	178,075	87%
Events	13,228	0	7,035	3,000	3,900	30%
Sponsors/ Exhibitors	31,000	16,000	35,950	30,000	30,000	0%
Other		0	13,970	0		
<b>Total INC Conferences</b>	<b>140,248</b>	<b>114,250</b>	<b>142,580</b>	<b>128,125</b>	<b>211,975</b>	<b>65%</b>
Investment Income	12,410	5,500	7,970	13,000	5,500	-58%
Membership Dues	21,680	19,500	22,626	23,000	24,000	4%
Other Income	79	100	998	100	100	0%
Prepaid Postage	9,074	8,000	17,926	15,000	15,000	0%
Products	90,058	62,000	111,541	91,000	91,000	0%
Publications Sales	6,896	6,000	5,411	6,000	1,000	-83%
Sponsor Dues and Donations	22,262	16,000	29,660	21,000	21,000	0%
<b>Total Income</b>	<b>302,707</b>	<b>231,350</b>	<b>338,712</b>	<b>297,225</b>	<b>369,575</b>	<b>24%</b>
<b>Gross Profit</b>	<b>302,707</b>	<b>231,350</b>	<b>338,712</b>	<b>297,225</b>	<b>369,575</b>	<b>24%</b>
<b>Expense</b>						
Awards	2,066	2,000	6,020	6,000	6,100	2%
Bank Adjustments (Expense)	435	100		100	100	0%
Bibliography Update Expense	418	1,000		500	500	0%
<b>Contract w/ Univ at Albany</b>						
Office Expenses through SUNYA	14,996	15,700		17,100	18,000	5%
IFR Indirect Costs	6,415	9,187		14,392	15,001	4%
Salaries & Fringe	79,245	91,867		143,915	150,013	4%
Other	4,640					
Ajustments from Previous Year		-5,543		7,143	0	-100%
<b>Total Contract w/ Univ@Albany</b>	<b>105,295</b>	<b>111,211</b>	<b>111,359</b>	<b>182,550</b>	<b>183,014</b>	<b>0%</b>
Cost of Goods-Game/Seminar/Other	21,505	13,000	28,750	17,000	20,000	18%
Reprinting Proceedings	1,650		1,056		0	
Credit card fees	6,754	4,000	7,734	7,000	6,000	-14%
Electronic Presence Support		\$25,000		\$1,000	\$0	-100%
<b>EXP Conferences not in Albany</b>						
<b>Contract</b>						
Program Chair Expenses	0	500	2103	3,000	500	-83%
Conference Chair/Local Expenses	1,949	31,768	17,647	34,960	0	-100%
Other Expenses from Home Office	101,232	12,883	23506	30,261	135,857	349%
<b>Total EXP Conferences not in Albany contract</b>	<b>103,181</b>	<b>45,151</b>		<b>68,221</b>	<b>136,357</b>	<b>100%</b>
Journal Expense	12,000	12,000	12,000	12,000	11,000	-8%
Membership Directory Exp	4,738	4,700	3,782	4,000	3,000	-25%
Membership Services	1,892	2500	2,995	2000	3000	50%
Membership Subsidies	3,865	2000	6120	3200	3000	-6%
Miscellaneous Expense	-295	500		100	100	0%
Office Equipment Purchases	3,659	3,000		2,000	2,000	0%
Officer Expenses	5,566	6,000	2,507	5,000	2,500	-50%
Printing & Duplicating	4,230	6,000	2,392	2,000	2,500	25%
Staff Expenses		\$4,000	\$3,005	\$3,000	\$3,000	0%
Professional Fees	13,379	7,000	18,897	8,000	12,000	50%
Shipping /Postage Expense	6,891	7,500	11,341	8,000	10,000	25%
Subscriptions & Supplies	1,115	800	1,282	1,500	1,500	0%
Uncategorized Expenses/Depreciation			2188	0	2000	
<b>Total Expense</b>	<b>\$298,344</b>	<b>\$257,462</b>	<b>\$264,684</b>	<b>\$333,170</b>	<b>\$407,671</b>	<b>22%</b>
<b>Net Income</b>	<b>\$4,363</b>	<b>-\$26,112</b>	<b>\$74,028</b>	<b>-\$35,945</b>	<b>-\$38,096</b>	<b>6%</b>

\* Conference Income and Expenses were budgeted at the "realistic" level per proposed NYC Budget